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## **Fondo de Reestructuración Ordenada Bancaria (FROB)**

4.500% EUR 3bn 3-year Benchmark

due 3 February 2014

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Press release – 27 January 2011

Fondo de Reestructuración Ordenada Bancaria (FROB), rated Aa1/AA/AA+ by Moody's, S&P and Fitch respectively, launched today its second syndicated offering in the international capital markets. This new €3bn bond matures on 3 February 2014, pays a coupon of 4.500%, and was priced at a spread of mid-swap +220bp. Joint bookrunners were, Citi, HSBC, RBS, Santander GBM and SGCI

### Background

- FROB (Fondo de Reestructuración Ordenada Bancaria – Fund for Orderly Bank Restructuring) was created by Royal Decree-Law on 26 June 2009, providing for an orderly bank restructuring and equity reinforcement strategy for credit entities in Spain, if needed. The bonds issued by FROB benefit from an explicit, unconditional and irrevocable guarantee of the Kingdom of Spain, and a regulatory risk-weighting of 0%.
- This transaction represents FROB's second Euro benchmark issue after its inaugural €3bn 5-year benchmark launched in November 2009.
- The week of January 17<sup>th</sup> FROB undertook a brief pan-European roadshow with investor meetings in Paris, London and Frankfurt. Following the successful transaction by the Kingdom of Spain in the beginning of that week and the constructive investor feedback during the roadshow, FROB officially announced on Tuesday January 25<sup>th</sup> the mandate for the launch of a new benchmark and the organization of an international investor call. The 3-year maturity was chosen following the positive investor feedback during the roadshow preceding the transaction.

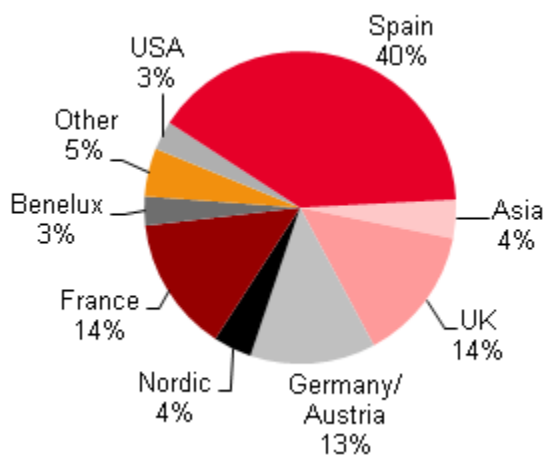
### Execution highlights

- Following an international investor call with over 120 participants on January 26<sup>th</sup> and a positive soft sounding exercise thereafter, the Joint Bookrunners officially opened the orderbook on January 27<sup>th</sup> at 9h45 a.m. CET with a price guidance of MS+220/225bp. The majority of investor interest was confirmed after 30 minutes, allowing the book to quickly amount to €3.5bn. Finally the orderbook closed at 11h15 a.m. CET, with total orders amounting to €5.1bn. After a swift bookbuilding process with high quality investors, the spread was fixed at MS+220bp (equivalent to Bonos 01/2014 +80bp), enabling to price a €3bn benchmark at the tight end of the initial price talk.
- The responsiveness of investors and the broad participation (197 accounts) from across various jurisdictions highlights once again, the investor appetite for a strong signature like FROB and its support for FROB's mission strategy.

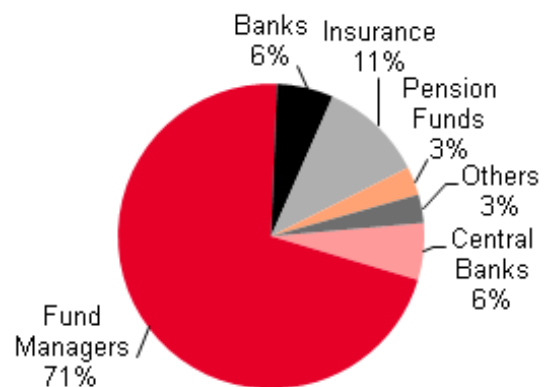
### Summary of Placement

- In terms of investor type, the majority of demand is coming from asset managers (71%), followed by insurance (11%), central banks (6%), banks (6%), pension funds (3%) and others (3%).
- In terms of geographic distribution, the bulk of distribution came from international accounts (60%), with 14% allocated to the UK, 14% to France, 13% to Germany/Austria, 4% to Asia and the Nordics each, 3% to Benelux and USA each and 5% other. The remainder was distributed to domestic accounts (40%).

**Distribution by geography**



**Distribution by investor type**



**Summary of final terms and conditions**

Issuer.....Fund for Orderly Bank Restructuring (FROB)  
Rating.....Aa1/AA/AA+ by Moody's, S&P and Fitch  
Guarantor.....The Kingdom of Spain  
Guarantee.....explicit, unconditional and irrevocable  
Risk-weighting.....0% RWA, confirmed by the Bank of Spain  
Amount.....3,000,000,000 EUR  
Coupon.....4.500% Fixed, annual, Act/Act ICMA  
Maturity.....03-Feb-2014  
Settlement.....03-Feb-2011  
Re-offer spread.....MS+220bp (equivalent to OBL154 +277.4bp)  
Re-offer price.....99.92%  
Re-offer yield.....4.529%  
Denominations.....100k+100k  
Law.....Spanish  
ISIN.....ES0302761012  
Trading.....Book Entry Public Debt Market  
Joint bookrunners...Citi, HSBC, RBS, Santander GBM and SG CIB